



## City of Salmon Arm Public Works Department

### Request for Quotation For the Supply and Delivery of Two (2) Single Axle Combination Dump/Plow/Sander Units

Sealed Quotations for the Supply and delivery of two (2) Single Axle Combination Dump/Plow/Sander Units will be received at the office of the City of Salmon Arm Public Works Department, 100 – 30 Street SE, Salmon Arm, BC until to the Closing Date, **2:00 pm, Thursday, March 5, 2026**. Quotations shall be addressed to (in accordance with Schedule 7 attached hereto and forming part of this Request for Quotation (RFQ)):

City of Salmon Arm Public Works Department  
PO Box 40, 100 30 Street SE  
Salmon Arm, BC  
V1E 4N2  
Attention: Corey Harris, Supervisor Fleet & Facilities  
Telephone: 250-803-4079  
Email: [charris@salmonarm.ca](mailto:charris@salmonarm.ca)

**NOTE:** All pages of this RFQ must be initialed and returned by the Vendor (to acknowledge that this RFQ has been read in its entirety by the Vendor) if a Quotation is being submitted to the City of Salmon Arm.

## Introduction

The City of Salmon Arm Public Works Department (City) will accept Quotations from qualified suppliers (Vendor) for the supply and delivery of Two (2) Single Axle Combination Dump/Plow/Sander Units for the City of Salmon Arm Public Works Department. The description of the minimum requirement specifications for the Two (2) Single Axle Combination Dump/Plow/Sander Units are attached hereto and forming part of the RFQ as Schedule 6.

Vendors that submit a Quotation shall prepare a Quotation that meets the minimum requirements, and may choose, in addition, to also include Unit(s) or terms that exceed the minimum requirements. Schedule 5 - Quotation and Schedule 6 - Technical Specifications attached hereto and forming part of the RFQ must be completed by the Vendor.

All pages of this RFQ must be initialed and returned by the Vendor (to acknowledge that this RFQ has been read in its entirety by the Vendor) if a Quotation is being submitted to the City of Salmon Arm.

The total cost must be inclusive of all insurance, freight, cartage, shipping charges, off-loading, tariffs, custom duties, delivery and any other applicable rates and charges.

The Technical Specifications outlined in this RFQ are considered desirable and any changes to the Technical Specifications noted herein must be fully documented. Incomplete or vague Quotations will not be considered.

## Customer Profile

The City is situated on Shuswap Lake in the central interior of British Columbia. The City has an estimated year round population base of 20,000 spread out of 18,000+ hectares. The City has approximately one hundred (100) full time staff with forty-five (45) seasonal and part time. The City operates from three (3) main locations: City Hall, Fire Hall No. 3 and Public Works. Satellite operations are located at the Shuswap (Salmon Arm) Regional Airport, RCMP Detachment, SASCU Recreation Centre, Shaw Centre, Water Treatment Plant and the Water Pollution Control Centre.

## Trade-In

Refer to Schedule 3 – Trade-In for a description of the Unit(s) being traded in, if applicable.

## Quotation Preparation and Submission

Vendors must conform to the instructions given within this RFQ regarding the preparation and submission of Quotations.

One (1) copy of the completed, signed and initialled RFQ (and any other information that the Vendor feels is appropriate), enclosed in a sealed, return-addressed envelope (in accordance with Schedule 7 of this RFQ), clearly marked with the Quotation Name, should be submitted to the City, and it is the sole responsibility of the Vendor to deliver the required documents to the City before the Closing Date, **2:00pm, Thursday March 5, 2026**,

**Alternatively Emailed Quotations WILL BE ACCEPTED, emailed to [charris@salmonarm.ca](mailto:charris@salmonarm.ca)**

Faxed Quotations will not be accepted.

## Questions or Requests for Additional Information

It is the Vendor's responsibility to ensure that it seeks clarification on any matter relating to this RFQ.

Requests for clarification must be made prior to Monday March 2, 2026 in writing or by email to:

Corey Harris, Supervisor Fleet & Facilities  
City of Salmon Arm Public Works Department  
PO Box 40 Salmon Arm BC, V1E 4N2  
Telephone: 250-803-4079 Email: [charris@salmonarm.ca](mailto:charris@salmonarm.ca)

The City reserves the right not to respond to inquiries made within three (3) days of the Closing Date. Inquiries and responses will be recorded and may be distributed to all Vendors at the discretion of the City.

Any questions submitted, which in the City's discretion may affect the content of the RFQ, will be answered by email.

It is the responsibility of the Vendor to thoroughly examine these documents and satisfy themselves as to the full requirements of this RFQ.

The City may issue written addenda up to Monday, March 2, 2026 and will make every effort to ensure that all Vendors receive all addenda, however it is the responsibility of the Vendor to ensure that all addenda is received before the Closing Date.

The City accepts no responsibility for any information provided by its employees or agents that is not given in writing in accordance with this section. Vendors are cautioned not to seek or rely on any such information.

Note: Schedule 4 – General Terms and Conditions attached hereto and forming a part of this RFQ is an integral component of the RFQ and must be reviewed in detail by any Vendor's intending on responding to this RFQ.

## Evaluation of Quotations

### Evaluation Process

The City, through the development and distribution of this RFQ document, is requesting that all interested Vendors submit sealed Quotations for the supply of Two (2) Single Axle Combination Dump/Plow/Sander Units.

This RFQ will be distributed to selected Vendors; however, the City reserves the right to add Vendors to the list up to Monday, February 23, 2026. After this date, the Vendor's list will be closed. Vendors must present their Quotation and attachments in a clear and concise manner and in a format that emphasizes the requirements that are most important to the City.

All Quotations will be opened and evaluated by the City. Following the evaluation of all Quotations by the City, a short list of qualified Vendors may be established. This list will be comprised of Vendors who are deemed to be fully capable of fulfilling the needs of the City, and whose Quotations offer, or appear to offer, the most favorable terms and the best value to the City.

The City may pursue negotiations with those short listed Vendors to ensure that the proposed Unit(s) and services meet the needs of the City, in search of the best possible value and supply Contract for the City.

The City requires that any representative put forward as an authorized representative for the Vendor to negotiate changes to the Vendor's RFQ submission, have the capacity and legal corporate authority to negotiate changes, and to bind the Vendor to changes throughout the duration of the Contract resulting from this RFQ process.

Upon completion of the negotiation process, it is the intention of the City to award a Contract to a specific Vendor for the supply of the Unit(s).

The Contract governing the award shall be comprised of this RFQ document, the successful Vendor's response to this RFQ document, and any and all correspondence documenting changes to, or modifications of, the successful Vendor's Quotation.

The City may prior to Contract award, negotiate changes to the Technical Specifications or any conditions with any one (1) or more of the Vendors without having any duty or obligation to advise any other Vendors or to allow them to vary their Quotation prices as a result of changes to the Technical Specifications, or any conditions, and the City shall have no liability to any other Vendor as a result of such negotiations or modifications.

The City may after the Contract award, negotiate changes to the Technical Specifications or any conditions with the successful Vendor without having any duty or obligation to advise any other Vendors or allow to allow them to vary their Quotation prices as a result of changes to the Technical Specifications, or any conditions, and the City shall have no liability to any other Vendor as a result of such negotiations or modifications.

The award of any Contract shall be based on the evaluation of the Quotations by the City on any basis the City deems will best serve its interests.

Vendors should be aware that all Quotations will be evaluated in light of the following general criteria, which is not listed in order of importance. This list is not exhaustive. The City may take other factors into account that in their sole discretion are relevant to the best fulfillment of any Contract which may result from the RFQ process.

- Quotation is received before the RFQ Closing Date and according to the RFQ requirements;
- Reputation, knowledge and experience of the Vendor in Unit(s) procurement programs;
- Technical credibility and financial resources of the Vendor;
- Schedule and delivery timeline;
- Understanding of, and support for, the City's objectives as outlined in this RFQ;
- Long term financial stability of Vendor;
- Assured source of Unit(s);
- Quality of service;
- Technical Specifications requested in this RFQ;
- Service capability, including quality guarantees and warranties;
- Professional reputation and management;
- Overall cost impact of the Quotation Unit(s) price including the all applicable taxes, delivery charges, etc. to the prices quoted; and
- Best value to the City based on quality, service, price and any criteria set out herein based solely on the City's assessment of the Quotation.

Where the City determines that any Vendor's prices are too high, the Vendor's Quotation will be rejected.

The City may award the Contract on the basis of policies and preferences not stated in the RFQ package or otherwise than as stated in the RFQ documents.

Guidelines or policies that may be applicable shall not give rise to legal rights on the part of any Vendor, Sub-Vendor, or others against the City and shall in no case create any liability on the part of the City. A Vendor, who shall assume responsibility for coordinating the activities of all Unit(s) suppliers, shall provide Unit(s) specified in this RFQ. The Vendor shall ensure that all components are compatible. The completed Unit(s) shall be tested for proper operation before delivery.

Vendors are notified that the lowest or any Quotation may not necessarily be accepted, and the City reserves the right to reject any and all Quotations at any time without further explanation or to accept any Quotation considered advantageous to the City. Acceptance of any Quotation is contingent on funds being approved by Council or such other municipal bodies and/or departments responsible, and the Contract award being made by the City. Quotations which contain qualifying conditions or otherwise fail to conform to these RFQ documents may be disqualified or rejected. The City may waive any noncompliance with the RFQ documents, the Technical Specifications, or any conditions, including the timing of delivery of anything required by or under the terms and conditions of this RFQ, and may at its sole discretion elect to retain for consideration Quotations which are non-conforming because they do not contain the content or form required by the RFQ documents, or because they have not complied with the process for submission set out herein.

## Closing Date

Sealed Quotations, signed by the Vendor's authorized representative, will be received by the City until the Closing Date, 2:00pm Thursday, March 5, 2026

Faxed Quotations will not be accepted.

## Timeline of Events

The following timetable outlines the anticipated schedule for the RFQ and contract process. The timing and sequence of events resulting from this RFQ may vary and shall ultimately be determined by the City.

Activity Description	Anticipated Timeline
Request for Quotation Issued	February 12, 2026
Written Addendum Deadline	March 2, 2026
Request for Quotation - Closing Date	2:00pm, March 5, 2026
Award of Contract	March 2026 (subject to council approval)

### Award of Contract

The award to supply the Two (2) Single Axle Combination Dump/Plow/Sander Units contract will be based on the information submitted in the Quotations received and any negotiated items identified thereafter. The City reserves the right to work with the successful Vendor to modify any of the components outlined in this RFQ that are agreeable to all parties.

### Confidentiality of Quotations

The City is bound by the provisions of *the Freedom of Information and Protection of Privacy Act* (Act). All Vendors submitting a Quotation pursuant to this RFQ are advised that such submissions will be treated as public documents and the contents of the same may be disclosed upon written request, pursuant to the Act. The City requests that the Vendor identify information in their Quotation that would reveal trade secrets, commercial, financial, or technical information that is supplied implicitly or explicitly in confidence as per Section 21(1) of the Act.

## Appendices and Response Forms

### Request for Quotation

For the Supply and Delivery of Two (2) Single Axle  
Dump/Plow/Sander Combination Units



Request for Quotation  
**Supply & Delivery of Two (2) Single Axle Dump/Plow/Sander Unit**

**Schedule 1  
Vendor Declaration Form**

To: The City of Salmon Arm

I/We \_\_\_\_\_

\_\_\_\_\_  
(Title/Position)

of \_\_\_\_\_  
(Name of Company)

1. DECLARE that no person, firm or corporation other than the one whose signature or the signature of whose proper officers is attached below, has any interest in this Quotation or in the Contract proposed to be undertaken.
2. FURTHER DECLARE that this Quotation is made without any connection, knowledge, comparison of figures or arrangement with any other company, firm or person making a Quotation for the same work and is in all respects fair and without collusion or fraud.
3. FURTHER DECLARE that no employee of the City of Salmon Arm, or member of Council and their families is, or will become interested directly or indirectly as a contracting party or otherwise or in the performance of the Contract or in the supply of Unit(s), work or business to which it relates or in any portion of the profits thereof, or of any such supplies to be used therein or any of the monies to be derived there from.
4. FURTHER DECLARE that the several matters stated in the said Quotation are in all respects true.
5. FURTHER DECLARE that I/we have verified the requirements of the RFQ, and propose to enter into a Contract to do all of the work and to provide all of the labor and all materials mentioned to supply Unit(s) as described or implied therein, under the provisions set forth and to accept in full payment of the sums stated in this Quotation.
6. AGREE that this Quotation is open for acceptance until the formal Contract is executed by the successful Vendor.

\_\_\_\_\_  
Signature of Witness

\_\_\_\_\_  
Signature of Authorized Officer

\_\_\_\_\_  
Name of Witness (print)

\_\_\_\_\_  
Name of Authorized Officer (print)

DATED at \_\_\_\_\_, this \_\_\_\_\_ day \_\_\_\_\_, 2026.

Request for Quotation  
**Supply & Delivery of Two (2) Single Axle Dump/Plow/Sander Unit**

**Schedule 2  
Vendor Commitment Form**

COMPANY: \_\_\_\_\_

To: The City of Salmon Arm

Provided that this Quotation is accepted within ninety (90) calendar days from the Closing Date of the RFQ for the Single Axle Dump/Plow/Sander Combination Units, the undersigned offers and agrees, on behalf of the Organization named below, to supply the Unit(s) listed at the prices quoted, under the terms and conditions set forth in this RFQ document, the Vendor's Quotation, which shall together form the Contract. This Quotation is valid and enforceable for a period of not less than ninety (90) days following the Closing Date of the RFQ for the Supply of Two (2) Single Axle Combination Dump/Plow/Sander Unit. In accordance with the terms, conditions, instructions and Technical Specifications, the undersigned agrees to supply the Unit(s) at the prices quoted.

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_  
\_\_\_\_\_

Telephone No.: \_\_\_\_\_ Email Address: \_\_\_\_\_

\_\_\_\_\_  
Signature of Witness

\_\_\_\_\_  
Signature of Authorized Officer

\_\_\_\_\_  
Name of Witness (print)

\_\_\_\_\_  
Name of Authorized Officer (print)

\_\_\_\_\_  
Title of Signing Officer (print)

DATED at \_\_\_\_\_, this \_\_\_\_\_ day \_\_\_\_\_, 2026.



Request for Quotation

**Supply & Delivery of Two (2) Single Axle Dump/Plow/Sander Unit**

**Schedule 3 Trade-In's**



2015 Freightliner SD108 (Unit 64)  
VIN: 1FVAG5CY1FHGD6616  
As of February 12, 2026:  
181,637kms  
11,392hrs



Included: Bonnel Plow

Not Included: Water Tanks



2015 Freightliner SD108 (Unit 57)  
VIN: 1FVAG5CY6FHGC6468  
As of February 12, 2026:  
186,545kms  
11,366hrs



Request for Quotation  
Supply & Delivery of Two (2) Single Axle Dump/Plow/Sander Units

Schedule 4  
**General Terms and Conditions**

**Definitions and Interpretations**

1. In these General Terms and Conditions:
  - (a) "Contract" has the meaning set out in Section 2;
  - (b) "City" means the City of Salmon Arm;
  - (c) "Vendor" means a Organization whose Quotation has been accepted by the City and who is supplying the Unit(s) under the Contract;
  - (d) "Unit(s)" means the vehicles/equipment or materials that are the subject of the Contract; and
  - (e) "Purchase Price" means the price quoted by the Vendor and accepted by the City, unless otherwise agreed by the parties in writing, and includes all taxes, duties, freight charges and other charges except PST and GST.
2. The Contract may be modified only by express and specific written Contract. In the event of a conflict between the provisions of any documents listed below, then the documents shall govern and take precedence in the following order:
  - (a) the General Terms and Conditions;
  - (b) the Technical Specifications outlined in Schedule 6 of the RFQ;
  - (c) the RFQ;
  - (d) the Quotation; and
  - (e) other terms, if any, that are agreed to by the parties in writing.

**Unit(s)**

3. The Vendor will supply the Unit(s) in accordance with this Agreement. The Unit(s) supplied will meet the Technical Specifications outlined in Schedule 6 of the RFQ and as described in the Quotation outlined in Schedule 5 of the RFQ.
4. The Vendor will deliver the Unit(s) free and clear of all liens and encumbrances in the manner and to the destination stipulated. In the event of the Vendor's failure to meet this condition, the Vendor will, on written notice from the City, forthwith return all monies paid by the City on account for the Unit(s) and in addition the City may by written notice terminate the Contract without liability, and in such event, in addition to the above, the Vendor will be liable for any and all expenses or losses incurred by the City resulting from such failure.

**Purchase Price**

5. The City will pay the Purchase Price to the Vendor in accordance with the Contract. The Purchase Price shall also include without limitation all costs of boxing, packing, crating, and loading and unloading the Unit(s) to the prescribed destination.

**Time**

6. Time is of the essence in this RFQ or any Contract arising from this RFQ.

**Payment**

7. Invoices must include the Vendor's name, address and telephone number, the City's purchase order number, the Vendor's invoice number, the Vendor's GST registration number or an indication that it is not applicable if the Vendor is a small trader, the quantity, tax (if any) and the complete Purchase Price calculations, including extensions and discounts.
8. The City will pay the invoice, in the amount as the City determines is correct less any deductions for setoffs or holdbacks permitted by the Contract including, without limitation, those described in Sections 49, 50 and 51, within thirty (30) days of the receipt of the invoice, unless the parties have agreed in writing to other payment terms. The payment by the City of any invoice will not bind the City with respect to any subsequent payment or final payment and will not mean that the City has accepted that the Unit(s) are in accordance with the requirements of the Contract, or that the Vendor is in any manner released from its obligation to comply with the Contract.
9. Unless otherwise provided, all dollar amounts referred to in the Contract are in lawful money of Canada.

**Acceptance of Quotation**

10. The City reserves the right to accept, amend or reject any or all Quotations received. The City is under no obligation to proceed with the RFQ and, should it decide to abandon same, it may do so, at any time, or enter into any discussions or negotiations with any party for the provision of such services. Quotations, which contain qualifying conditions or otherwise fail to confirm to these RFQ documents may be disqualified or rejected.

**Acceptance Period for Quotations**

11. All Quotations received as a result of this RFQ must be open for acceptance for a period of ninety [90] days from the Closing Date.

**Quotation Commitment**

12. The RFQ and the Quotation of the successful Vendor will become part of any Contract awarded as a result of this RFQ. Each Vendor must confirm their understanding and agreement to this general condition and will, by signing Schedule 2 - Vendor Commitment Form.

**Quotations**

13. Quotations may be withdrawn by written notice only, provided such notice is received by the City prior to the time set for the opening of the Quotations.
14. Quotations should be prepared simply and economically. Vendors may include any additional data or information deemed pertinent. All material contained in the Quotation must be clearly legible.
15. All prices and notations must be typewritten or written in ink. No erasures are permitted. Mistakes must be crossed out and corrections typewritten or written in ink adjacent thereto, and initialed in ink by the proper signing officer of the Vendor. In the case of a mistake in extension of price, Unit(s) prices will govern.
16. Quotations shall be based on material contained in this RFQ. The Vendor shall disregard any draft material and/or any oral representations.

**Request for Quotation Document**

17. All information submitted in response to this RFQ becomes the property of the City and will not be returned.
18. Any dispute arising under this RFQ or any Contract resulting from this RFQ shall be resolved according to the laws of the Province of British Columbia.

19. Any Vendor who finds any uncertainties, discrepancies, errors or omissions within any part of this RFQ shall notify the City in writing addressed to the City of Salmon Arm (Attention: Corey Harris, Supervisor Fleet & Facilities) at PO Box 40 Salmon Arm BC V1E 4N2. Such notification does not obligate the City to make changes, but if the City deems that changes are desirable all Vendors registered will be notified in writing.

#### **Contract**

20. The City may, by notice of default to the successful Vendor, terminate the whole or any part of the Contract if the successful Vendor fails to make delivery of the Unit(s), or to perform any other provisions of the Contract, within the time specified.
21. In the event that City terminates the Contract in whole or in part as noted in the above paragraph, the City may procure the Unit(s) similar to those so terminated from other parties.
22. The City reserves the right to give fourteen (14) days notice to the successful Vendor to cancel all or part of the Contract in the event of a failure on the part of the successful Vendor to meet the terms and conditions of the Contract.
23. The successful Vendor shall keep all directly or indirectly related RFQ information under its personal control. The successful Vendor shall not, without the consent in writing from the City, assign or transfer the Contract or any part thereof.

#### **No Binding Contract**

24. This RFQ is simply an invitation for Quotations (including prices and terms) for the convenience of all parties. It is not a tender and no obligations of any kind will arise from this RFQ or the submission of Quotations. Submission of a Quotation and its subsequent receipt by the City does not represent a commitment on the part of the City to proceed further in negotiating with the Vendor.
25. The City may, after reviewing the Quotations received, enter into discussions with one (1) or more of the Vendors, without such discussions in any way creating a binding contract between the City and any such Vendor.
26. A Quotation will be an offer to the City which the City may accept at any time by signing a Purchase Order with the Quotation attached and delivering it to the Vendor. A Quotation is not accepted by the City unless and until both the authorized signatory and the purchasing representative of the City has signed Purchase Order and the Quotation on behalf of the City. Delivery of the signed Quotation by the City may be by fax or email.

#### **No Assignment of Quotation**

27. The Vendor will not assign its Quotation or any rights in respect of the same to any other party. Such an assignment or purported assignment will immediately invalidate the submissions.

#### **Quotation Preparation Cost**

28. The Vendor acknowledges and agrees that the City will not be responsible for any costs, expenses, losses, damages (including damages for loss of anticipated profit) or liabilities incurred by the Vendor as a result of, or arising out of, submitting a Quotation for the proposed Contract, or due to the City's acceptance or non-acceptance of their Quotation, or any breach by the City of the bid Contract between the City and each of the Vendors arising out of any Contract award not made in accordance with the express or implied terms of the RFQ documents.
29. The Vendor will assume all costs incurred in providing responses to this RFQ and for providing any additional information required by the City to facilitate the evaluation process. The City reserves the right to discontinue the RFQ process at any time, and makes no commitments, implied or otherwise, that this process will result in a business transaction with one (1) or more Vendors.

**Vendor's Qualifications**

30. By submitting a Quotation, a Vendor represents that it has the expertise, qualifications, resources, and relevant experience to supply the Unit(s).

**Valid Authority**

31. All submissions must be signed by the Vendor and witnessed. Any Corporate Vendor must ensure that it's authorized signatory or signatories sign the Quotation and that the Corporate seal is affixed.

**Liability for Errors**

32. While the City has used considerable efforts to ensure an accurate representation of information in this RFQ, the information contained in this RFQ is supplied solely as a guideline for Vendors. The information is not guaranteed or warranted to be accurate by the City, nor is it necessarily comprehensive or exhaustive. Nothing in this RFQ is intended to relieve the Vendor from forming their own opinions and conclusions with respect to the matters addressed in this RFQ.

**Codes, Regulations and Standards**

33. The Vendor shall obtain, at their expense, copies of all current codes, regulations and standard specifications of all authorities having jurisdiction and which have been referred to herein or that apply to the Contract.

**Insurance**

34. The successful Vendor shall at its own expense carry general liability insurance that insures the Vendor's legal liability for error, omission or negligent act, to the extent of \$2,000,000.00 for each occurrence. The general liability insurance policies shall be available for inspection by the City at all times upon request. If the City, because of its particular circumstances or otherwise, desires to obtain further insurance to protect it against any risk beyond the coverage provided by such policies, the Vendor will cooperate with the City to obtain such insurance at the City's expense.

**Additional Services and Extra Costs**

35. If the Vendor is required to perform additional services beyond the scope of the agreed upon terms, all requests for increasing the Contract value and for change orders shall be supported with written detail and submitted to the City for written approval prior to any action taken. In no case, shall the City be obligated in any way to pay any additional costs for any reason without prior written approval from the City.

**Vendor Acknowledgement**

36. The Vendor hereby acknowledges having examined this RFQ and having full knowledge of the terms and conditions contained herein.

**Security of Supply**

37. The City reserves the right to secure the Unit(s) from alternative sources in the event that the successful Vendor is unable to supply as agreed. No such purchase will relieve the successful Vendor from its obligation under the terms and conditions of the Contract.

**Items to be Included in Quotation**

38. All major components of the requested Unit(s) should be manufactured or distributed by the original equipment manufacturer and advertised on a factory brochure as a standard or optional component.
39. The Vendor shall include the factory brochure with the Quotation. Features and/or minimums listed on this included brochure as factory-required minimum for the size of the Unit(s) included in the Quotation so that the Unit(s) being offered by the Vendor not only meets these Technical Specifications, but also

includes factory-listed requirements for its particular size. In other words, the Unit(s) that has had its features or size reduced to below what the factory outlines is necessary will not be acceptable.

#### **Safety**

40. All Unit(s) provided under the RFQ must conform to the latest applicable sections of the I.E.M.C. and Society of Automotive Engineers Handbook, Codes, Business, Consumer Services and Housing Agency/Occupational Safety and Health Administration and Recommended Practices, but, in no case, to be contrary to the laws of the Province and/or Federal Government.

#### **Pre-inspection of Unit(s)**

41. The City reserves the right to pre-inspect any or all manufactured Unit(s) and/or manufacturing facilities (if applicable) prior to awarding a Contract, to determine compliance with these Technical Specifications.

#### **Warranty**

42. The Vendor shall be responsible for and disposition of all warranty claims against the Unit(s). The Vendor shall furnish a "no-charge" invoice (to include all parts and labour) for each warranted claim.

#### **Terms of the Warranty**

43. Unit(s) warranty shall be stated on the Quotation, but in no case be less than one (1) year parts and labour from the date of final acceptance by the City. Warranty shall be provided against malfunction or other unsatisfactory conditions due to defective equipment, materials or workmanship.
44. The warranty is to be submitted and made a part of the Quotation. The warranty shall be inclusive of all costs associated with picking up the Unit(s) (and/or parts thereof) from, and returned to, City of Salmon Arm Public Works Yard, 100 – 30 Street SE, Salmon Arm, British Columbia, FOB, for all required warranty work. Transportation from the City to the Vendor's repair facility is the Vendor's responsibility, at the City's request.

NOTE: Warranty work may be conducted at Public Works Shop by City personnel, if the Vendor and City agrees. However, the Vendor must agree to pay the City the existing shop rate for the services provided.

#### **Delivery and Shipping Notification**

45. Shipping notices and the Unit(s) shall be delivered to:

City of Salmon Arm  
Public Works Yard  
100 – 30 Street SE  
Salmon Arm BC

Invoices shall be delivered with Unit(s) to the address above.

#### **Documents Required for Delivery of Equipment**

46. The successful Vendor shall provide all parts and operational manuals for the Unit(s) being purchased. All items called for in the Technical Specifications, including, but not limited to, the necessary manuals, must be supplied to the City before the final invoice can be processed. The Application for Certificate of Title must have the following address:

City of Salmon Arm  
Public Works Department  
PO Box 40  
Salmon Arm BC V1E 4N2

- (a) Application for Certificate of Title;
- (b) Priced Invoice Copy;
- (c) Equipment Parts Line Sheet;

- (d) Pre-Delivery Inspection Report;
- (e) Warranty Books;
- (f) Parts, Service and Operator's Manuals, Lists and Drawings (as per Technical Specifications – Schedule 6);
- (g) Statement of Origin;
- (h) Copy of Weight Slip with All Components; and
- (i) Complete Unit(s) Document.

#### Technical Requirements

47. Quotations are invited for Two (2) Single Axle Combination Dump/Plow/Sander Unit . The Technical Specifications are outlined on the Schedule 6 attached hereto and forming part of this RFQ.

Quotations must:

- include all costs for delivery of completed Unit(s) F.O.B. City of Salmon Arm, Public Works Yard, located at 100 – 30 Street SE, Salmon Arm, BC;
- All Unit(s) must be unused and be sold, prepared and delivered to the City by a franchised dealer;
- All accessories and features listed herein must comply with and meet or exceed all requirements of Federal Motor Vehicle Safety Act and British Columbia Motor Vehicle Act and supplied by the original equipment manufacturer;
- All Unit(s) supplied shall utilize the latest technology, accessories and features offered on a standard retail Unit(s) whether or not they are called for in this specification; and
- It is the responsibility of the successful Vendor to ensure that the Unit(s) arrives without damage and in a timely manner.

#### Deficiencies

49. The City shall have a reasonable time to inspect and to accept the Unit(s). The City may reject any Unit(s) not in accordance with the Contract, whether due to damage resulting from improper packing, loading, unloading or otherwise. The City shall notify the Vendor of rejection of the Unit(s) whereupon the Unit(s) will be held subject to the disposition by the Vendor. Any costs or expenses incurred by the City as a result of the rejection of the Unit(s) are, immediately upon written demand by the City, payable by the Vendor, and may be set off against any payments owing by the City to the Vendor.
50. The City may hold back from payments otherwise due to the Vendor up to 150% of a reasonable estimate, as determined by the City, on account of deficient or defective materials. This holdback may be held, without interest, until replacement Unit(s) are received or such deficiency or defect is remedied.

#### Default and Termination

51. In the event the Vendor does not ship the Unit(s) by the shipping date specified in the Contract, or does not deliver the Unit(s) by the delivery date specified in the Contract, or otherwise fails to comply with the requirements of the Contract, then:
- (a) the City reserves the right to terminate the Contract, in whole or in part, and in the event of such termination no payment will be owing by the City on account of the Contract and the Vendor will be liable for any and all expenses or loss resulting from such failure or delay and will return all monies paid by the City; or
  - (b) if the City does not terminate the Contract for late shipping or delivery, the City may deduct and set off from any payments owing to the Vendor all additional costs the City reasonably incurs on account of the late shipping or delivery.

52. The City may by written notice at any time cancel the Contract with respect to Unit(s) which, as of the date of cancellation, have not been shipped.
53. If the Vendor becomes insolvent or makes an assignment for the benefit of creditors or a receiver or trustee is appointed for the property of the Vendor, then the City may, at its election, and without prejudice to its rights at law or in equity, terminate the Contract.
54. The City will not accept nor be responsible for any restocking charges for any Unit(s) shipped to the City and then, for whatever reason, returned to the Vendor pursuant to the Contract. The Vendor is to bear all costs including shipping and handling of returned Unit(s).

#### **Warranties and Indemnities**

55. The Vendor warrants that the Unit(s) shall be free from defects in design, materials, workmanship and title, shall conform in all respects to the terms of the Contract, shall be fit and suitable and perform satisfactorily for the purposes and under the conditions made known to the Vendor by the City or which were reasonably inferable. The Unit(s) shall be at least equal to the higher of national standards or codes (such as, by way of illustration, CSA or ASTM), or standards and codes customarily applicable at the place where the City will use the Unit(s). The Unit(s) shall be of the best quality, if no quality is specified. This general warranty is independent of and without prejudice to any specific warranty or service guarantee offered by the Vendor or third party manufacturer or supplier of the Unit(s) in connection with the purpose for which the Unit(s) were purchased. The Vendor shall assign to the City any warranty or service guarantee offered by a third party manufacturer or supplier of the Unit(s). Notwithstanding this assignment, if at any time up to one year from the date of delivery or installation (if applicable) the City determines the Unit(s) or any part do not conform to these warranties, the City shall notify the Vendor within a reasonable time after such discovery, and the Vendor shall then promptly correct such nonconformity at the Vendor's expense. Unit(s) used to correct a nonconformity shall be similarly warranted for one year from the date of installation. The Vendor's liability shall extend to all liabilities, losses, damages, claims and expenses incurred by the City caused by any breach of any of the above warranties.
56. The Vendor warrants and guarantees that Unit(s) delivered under the Contract do not infringe any valid patent, copyright or trademark, foreign or domestic, owned or controlled by any other corporation, firm or person, and agrees to indemnify and save harmless the City and all of its elected and appointed officials, officers, employees, servants, representatives and agents (collectively the "Indemnitees"), from and against any and all claims, demands, causes of action, suits, losses, damages and costs, liabilities, expenses and judgments (including all actual legal costs) by reason of any claim, action or litigation arising out of any alleged or actual infringement of any patent, copyright or trademark, foreign or domestic, relating to the Unit(s) supplied under the Contract.
57. The Vendor represents and warrants that all Unit(s) delivered under the Contract shall comply with all applicable codes, statutes, by-laws, rules and regulations, of any federal, provincial, municipal or other competent authority for the time being in force, including any environmental laws and that the Unit(s) are not dangerous to the environment or to person or health.
58. The Vendor will indemnify and save harmless the Indemnitees from and against all claims, demands, causes of action, suits, losses, damages and costs, liabilities, expenses and judgments (including all actual legal costs) for damage to or destruction or loss of property, including loss of use, and injury to or death of any person or persons which any of the Indemnitees incur, suffer or are put to arising out of or in connection with any failure, breach or non-performance by the Vendor of any obligation of the Contract, or any wrongful or negligent act or omission of the Vendor or any employee or agent of the Vendor.



**Customs**

59. Documentation for shipments of Unit(s) from outside Canada shall be provided by a Vendor by airmail and shall include all documents as required by law or customary practice.

**Inspections**

60. If the Contract pertains to the fabrication, assembly or other processing of the Unit(s), representatives of the City shall be permitted free access at all reasonable times for the purpose of inspection, testing or obtaining information as to the progress of the fabrication, assembly or processing.

**Worker's Compensation Board Requirements**

61. The successful Vendor must provide their Worker's Compensation Board Registration Number and a Letter of Good Standing should the scope of services include any on-site work.

**Safety**

62. If the Contract includes any inspection, installation or other work on the City's premises by the Vendor, or representative or Sub-Vendor of the Vendor, all such activity shall be performed and undertaken in strict compliance with all applicable health and safety laws and regulations, including, without limitation, the Workers Compensation Act, the Occupational Health & Safety Regulation and the Hazardous Products Act, and also in strict compliance with any published and issued by the City for use at the City's premises. The Vendor shall provide the City with the Vendor's Workers Compensation Board registration number and a letter from the Workers Compensation Board confirming the supplier is registered in good standing with the Workers Compensation Board and that all assessments have been paid to the date thereof prior to the City having any obligation to pay monies under the Contract.

**Confidentiality of Information**

63. All information contained in this RFQ is strictly confidential and must only be used by the Vendor for the purposes of responding to the City with respect to this RFQ. No portion of this document is to be copied, distributed or used, in whole or in part, without the express written permission of the City, and you agree to return this complete document in its entirety upon request. Please return this document if you are not in agreement with these terms.

**WHMIS/MSDS**

64. The Vendor covenants and agrees to comply with all the Workers Compensation Board Occupational Health and Safety Regulations for hazardous materials and substances, and in particular with the "Workplace Hazardous Materials Information Systems (WHMIS)" Regulations. All "Material Safety Data Sheets (MSDS)" will be shipped along with the Unit(s) and any future MSDS updates will be forwarded.

**Shop Drawings**

65. The City may require that shop drawings (if applicable) be submitted by the Vendor for review prior to the delivery of the Unit(s). The City may require that a qualified registered professional engineer stamp and approve a shop drawing prior to submission. Any review of shop drawings by the City will not relieve the Vendor from its obligation to deliver Unit(s) in full compliance with all requirements of the Contract.

**Waiver**

66. Any failure of the City at any time or from time to time to enforce or require the strict keeping or performance of any of the terms and conditions contained in the Contract shall not constitute a waiver of the terms and conditions and shall not affect or impair the terms or conditions in any way or the City's right at any time to avail itself of any remedies as the City may have for any breach or breaches of the terms and conditions.

### Applicable Law

67. The Contract shall be governed by and construed in accordance with the laws of the Province of British Columbia. The City and the Vendor accept the jurisdiction of the courts of British Columbia and agree that any action under the Contract shall be brought in such courts.

### Notices

68. Any notice, report or other document that either party may be required or may wish to give to the other must be in writing, unless otherwise expressly provided for, and will be deemed to be validly given to and received by the addressee:

- (a) by hand, on delivery;
- (b) by facsimile, on transmission; or
- (c) by mail, five (5) calendar days after posting.

The address for the City of Salmon Arm (Attention: Corey Harris, Supervisor Fleet & Facilities) at PO Box 40 Salmon Arm BC, V1E 4N2 and to the successful Vendor at the address set forth in the Vendor's Quotation. In addition, the City may give notice to the Vendor by email at the Vendor's email address as outlined in Schedule 5 to the RFQ, which email will be deemed to be validly given and received by the Vendor on transmission. The Vendor may not give notice to the City by email.

### Merger and Survival

69. The representations, agreements, covenants and obligations set out in the Contract, including without limitation Section 61, shall survive the delivery of the Unit(s) and payment of the Purchase Price.

### Entire Contract

70. The Contract, including any other documents expressly included by reference in the Contract, contains the entire agreement of the parties regarding the provision of the Unit(s), and no understandings or agreements, oral or otherwise, exist between the parties except as expressly set out in the Contract. The Contract supersedes and cancels all previous agreements between the parties relating to the Unit(s).

## Special Conditions

### Inspection/Delivery

71. Each Vendor must state in their Quotation submission the guaranteed delivery date in number of calendar days from the date after receipt of order.
72. The Unit(s) specified, with packing slips/delivery slips and/or other required documents shall be delivered F.O.B. Destination, full freight prepaid to:

City of Salmon Arm  
Public Works Department  
100 – 30 Street SE  
Salmon Arm BC

Attention: Corey Harris, Supervisor Fleet & Facilities

73. The Vendor shall notify the City's Public Works Department, not less than three (3) working days prior to expected delivery/arrival to permit inspection scheduling. An authorized representative of the Vendor shall supervise delivery and off-loading to the City. The City will not assume any liability for Unit(s) delivered to an unauthorized location.
74. Documentation at time of Delivery:  
The Vendor shall provide the following documentation upon delivery:

- (a) Copy of Purchase Order and Original Invoice(s);
  - (b) Warranty Policies and/or certifications as may be required in the Technical Specifications; and
  - (c) Parts, service, operators and maintenance manual(s) as may be required in the Technical Specifications.
75. Each Unit(s) shall be delivered clean, full tank of fuel, and shall be complete with all equipment operable. The Unit(s) shall be inspected by the City before delivery to determine compliance with the Technical Specifications and/or to test its ability to perform its intended use.
76. The Vendor shall be responsible for securing any and all inspections required by law, including B.C. Provincial Inspection stickers. Any fee charged for these inspections shall be the responsibility of the Vendor.

#### **Unsuitable Equipment**

77. Quotations will not be considered for Unit(s) that have previously failed to perform satisfactorily or from Vendors who have a history of performance problems with the City.

#### **Manufacturer's Warranty**

78. The Vendor will be required to furnish a warranty by the manufacturer that the equipment bid on is suitable for the service intended, in accordance with the Technical Specifications outlined on Schedule 6 defined herein. The Vendor shall agree to replace and install without charge [including all labour], within the scope of the warranty, any defective part or any parts that are determined by the City not to be suitable for the service intended.
79. The warranty period shall go into effect at the time the Unit(s) is placed into service by the City. Vendors are to include a complete warranty statement with their Quotation.

#### **New Unit(s) Checkup and Service**

80. Prior to the delivery, the Unit(s) must be completely serviced by the Vendor in accordance with the manufacturer's standard new car "make ready" recommendations. Crankcase, differential, and transmission must be filled to manufacturer recommended levels. Each Unit(s) shall contain a pre-delivery check sheet showing what operations have been performed on the Unit(s) by Vendor. Unit(s) must be clean, and all stickers must be removed from glass prior to delivery with the exception of any sticker required by law.
81. Factory pre-delivery will not be acceptable. Unit(s) showing lack of proper dealer pre-delivery service will not be acceptable and will be returned to the Vendor by that Vendor's personnel.

#### **Dealership Emblems /Logos**

82. The Vendor shall not install on the Unit(s), any logos, nameplates or stickers denoting the name of the company or dealership that may be considered as advertising. Failure to comply with this requirement shall result in the dealership being given the option to remove same, or reimburse the City for removal and restoration, if needed.

#### **Factory Installations**

83. Items that are available from the factory must be factory installed. If factory installation of an item is not available to the Vendor and the Vendor is making a dealer modification in order to meet the specification, it must be clearly noted in the Vendor's Quotation.

#### **Rejections**

84. All Unit(s) shall be subject to inspection or test and shall meet the approval of The City of Salmon Arm, or their designate and his decision shall be final and binding upon all parties. Such inspection, at the option

of the City, may be carried out at the place of business of the Vendor and the Vendor shall assist the City of Salmon arm, or their designate in the performance of his duties.

85. Should Unit(s) be defective in quality of workmanship or otherwise fail to conform to the Technical Specifications as outlined on Schedule 6 set forth, The City of Salmon Arm shall have the right to reject them or require their immediate correction.
86. Materials or equipment requiring correction shall be removed for correction or corrected in place as requested by The City of Salmon Arm at no expense to the City. Unavoidable expense encountered by the City shall be chargeable to the Vendor and deductible from any monies owing the Vendor by the City.
87. If the Vendor fails to take proper action promptly when requested by The City of Salmon Arm, the City may replace or correct materials as necessary and charge the cost of such replacement to the Vendor or the City may terminate the Contract as provided for herein.

Request for Quotation  
Supply & Delivery of Two (2) Single Axle Dump/Plow/Sander Unit  
**Schedule 5**  
**Quotation**

**Vendor**

Legal Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**City of Salmon Arm**

City's Representative: Corey Harris

Supervisor Fleet & Facilities

Address: PO Box 40 (100 – 30 Street SE)

Salmon Arm BC V1E 4N2

Telephone: 250-803-4079

Email: [charris@salmonarm.ca](mailto:charris@salmonarm.ca)

1. The Vendor offers to supply to the City of Salmon Arm the Unit(s) for the price(s) plus applicable taxes as follows:

**Year, Make & Model:** \_\_\_\_\_

All costs to meet the minimum Technical Specifications as outlined on Schedule 6 shall be included in the following delivered price(s).

**Two (2) Single Axle Dump/Plow/Sander Units:**      \$ \_\_\_\_\_      \$ \_\_\_\_\_

**Environmental Levy (Battery):**      \$ \_\_\_\_\_      x \_\_\_\_\_      \$ \_\_\_\_\_

**Tire Stewardship BC Levy:**      \$ \_\_\_\_\_      x \_\_\_\_\_      \$ \_\_\_\_\_

**Trade-Ins**      \$ -      \$ -

**Sub-Total**      \$ \_\_\_\_\_

**Sub-Total**      \$ \_\_\_\_\_

**GST**      \$ \_\_\_\_\_

**PST**      \$ \_\_\_\_\_

**Total Quoted Price**      \$ \_\_\_\_\_

The completed Unit(s) shall be delivered within  days after receipt of purchase order.

Warranty repairs shall be performed at: \_\_\_\_\_

2. If this offer is accepted by the City, such offer and acceptance will create a Contract as described in:
  - (a) the RFQ;
  - (b) the Technical Specifications set out above and outlined in Schedule 6 of the RFQ;
  - (c) the General Terms and Conditions outlined in Schedule 4; and
  - (d) this Quotation outlined in Schedule 5; and
  - (e) other terms, if any, that are agreed to by the parties in writing.
3. Capitalized terms used and not defined in this Quotation will have the meanings given to them in the RFQ. Except as specifically modified by this Quotation, all terms, conditions, representations, warranties and covenants as set out in the RFQ will remain in full force and effect.
4. The Vendor will meet or exceed each item in the Technical Specifications as outlined on Schedule 6 as written: **Yes** ☐ **No** ☐. If No, any minor deviations from the stated Technical Specifications are backed up by the enclosed manufacturer or Vendor's detailed description of each variation with reference made to each item to which the variation will apply.
5. The Vendor must indicate on each line of Schedule 6 – Technical Specifications if the Unit(s) complies with the Technical Specifications outlined or if the Vendor is taking exception to the Technical Specification outlined.  
  
If additional space is required to fully explain Unit(s) exception(s), attach additional page(s) to the Quotation and indicate the section number and subsection that has the exception and provide explanation.  
  
If more than one (1) make or model is to be offered, copy the Technical Specification to submit separate Quotations for each Unit(s) to be evaluated.  
  
Note: Failure to provide all of the information in the Schedule 6 - Technical Specifications does not relieve the Vendor of the responsibility of supplying all of the necessary items and/or complying with all of the conditions of this Quotation. Complete all pages of Schedule 6 - Technical Specifications.
6. I/We the undersigned duly authorized representatives of the Vendor, having received and carefully reviewed the RFQ including without limitation of the Technical Specifications as outlined on Schedule 6 and the General Terms and Conditions on Schedule 4, and submit this Quotation in response to the RFQ.

This Quotation is offered by the Vendor this \_\_\_\_\_ day of \_\_\_\_\_, 2026.

Vendor: I/We have the authority to bind the Vendor.

\_\_\_\_\_  
(Legal Name of Vendor)

\_\_\_\_\_  
(Signature of Authorized Signatory)

\_\_\_\_\_  
(Print Name and Position of Authorized Signatory)

Request for Quotation  
Supply & Delivery of Two (2) Single Axle Dump/Plow/Sander Units  
Schedule 6  
**Technical Specifications**

## Technical Specifications - Two (2) Single Axle Dump/Plow Units

### Schedule 6 - Technical Specifications

User Division: Public Works - Unit #78						
ITEM #	SUB ITEM	DESCRIPTION	REQUIREMENT	MEETS REQUIREMENTS YES/NO	EXPLAIN ALL DEVIATIONS	Provide Specification Details on Available Options or Accessories
		EQUIPMENT TYPE:				
		Units Proposed shall consist of a Diesel Engine, Single Axle Cab & Chassis that Conforms to British Columbia's Commercial Truck Regulations and BC Motor Vehicle Safety Act. <b>Preference may be given to a Freightliner Cab/Chassis, to create continuity within the fleet.</b>	Salmon Arm		Make:	
					Model:	
					Year:	
1.0		INTENT				
	1.01	The intent of this specificaiton is to describe a Single Axle Dump/plow/Sander truck. The truck will be equipped with a combination dump/sander box and a snow plow. The Plow & Dump Box/Sander controls are to be considered as part of this specificaiton. This unit is to be fully functional for all operational aspects upon arrival.				
	1.02	A sub frame shall be fabricated to the exact dimensions of the truck chassis for mounting of modular components				
	1.03	All components of the module shall attach to the sub frame and not directly to the chassis.				
	1.04	The unit shall be 2023 or newer				
	1.05	State GVWR				
	1.06	State GCVWR				
2.0		ENGINE AND TRANSMISSON				
	2.01	Diesel - Cummins L9, or equivalent. Minimum 370hp @1200 RPM	Req'd			
	2.02	Displacement	State			
	2.03	Torque - 1250lb,ft	Req'd			



2.04	Emission compliant	Req'd			
2.05	Fuel Economy	State			
2.06	Engine Brake	Req'd			
2.07	Exhaust brake	Req'd			
2.08	Engine Block Heater - 1500 W - 120 V - Chrome Engine Heater receptacle mounted under drivers door with current sensor light	Req'd			
2.09	Engine Shut Down & Alarms (low oil, oil & coolant temperatures)	Req'd			
2.10	Adjustable Variable Throttle Control to Function with Transmission in park	Req'd			
2.11	Dry Air Filter c/w Pop-Up restriction indicator with dash indicator	Req'd			
2.12	Water Conditioner & Filter with dash indicator	Req'd			
2.13	Fuel Filter Water Separator	Req'd			
2.14	Alternator 12V - 200 amp	Req'd			
2.15	Batteries - 12 Volt, 2400 cca	Req'd & State			
2.16	Fuel Tank - Aluminium - State Size & Location - Full on Delivery	Req'd & State size & Location			
2.17	DEF Tank - State Size & Location - Full on Delivery	Req'd & State size & Location			
2.18	Transmission Allison Automatic (3000 RDS) with PTO provision	Req'd			
2.19	Exhaust shall not conflict with any hydraulic hoses. Separation to ensure heat will not create any negative impact on hoses, etc.	Req'd			
3.0	<b>FRONT AXLE</b>				
3.01	Front axle 20,000 lb capacity	Req'd			
3.02	Flat leaf front suspension - 20,000lbs	Req'd			
3.03	Self Adjusting Slack Adjusters (Meritor 16.5x6 Q+ Cast Spider heavy duty cam front breaks)	Req'd			
3.04	Brakes c/w dust shields	Req'd			
3.05	Front Axle Oil Hubs	Req'd			
3.06	ABS Automatic Braking System	Req'd			
4.0	<b>REAR AXLES</b>				
4.01	Rear Axle 23,000 lb capacity	Req'd			

4.02	Gear Ratio; State	State			
4.03	Brakes complete with dust shields	Req'd			
4.04	Self Adjusting Slack Adjusters (Meritor)	Req'd			
4.05	Driver controlled Differential Lock	Req'd			
4.06	ATC Automatic Traction Control	State Options			
5.0	<b>FRAME RAILS</b>				
5.01	Wheel Base to be determined by Body Manufacturer (maximum 210")	State			
5.02	Air Ride Rear Cab Support	Req'd			
5.03	Airtank locations shall be confirmed as to not conflict with spreader. Drain Valves shall be Pull-type Lanyard Ejectors	Req'd			
5.04	Aluminium Tool Box, Weather Tight	Req'd & State size & Location			
5.05	Steps - Bare Aluminim Safety Grip	Req'd			
5.06	Front Tow Hooks	Req'd			
5.07	Rear Tow Hooks	Req'd			
5.08	Corrosion Proof Main Chassis	Req'd			
5.09	Slide Out Tire Chain Hooks Under box	Req'd			
5.10	Mud Flaps Front and Rear of Drive Axles - easily removed	Req'd			
6.0	<b>CAB &amp; CHASSIS</b>				
6.01	12 Volt Auxiliary Power Source	Req'd			
6.02	Steering Wheel with Tilt/Telescope	Req'd			
6.03	Radio AM/FM/Aux/Bluetooth capable	Req'd			
6.04	Multi speed high output heater and defroster c/w air conditioning	Req'd			
6.05	Left & Right Exterior Step Chrome Grab Handles	Req'd			
6.06	Mirrors - Heated and electric adjustable - convex mirrors	Req'd			
6.07	Windshield Wiper, Dual, Intermittent Control - Heated windshield wipers to prevent ice	Req'd, state options			
6.08	Air Horn(s)	Req'd			

6.09	Electric horn warning system for park brake not set with door open and all ignition key positions.	Req'd			
6.10	Single Tone Electric Horn	Req'd			
6.11	LED Stop & Tail Lamps (Tailgate shall not impede on the visibility of the lights)	Req'd			
6.12	Electronic backup Alarm	Req'd			
6.13	LED Marker Lamps (minimum 5 amber marker lamps)	Req'd & State Sizes & Location			
6.14	LED Clearance Lamps	Req'd & State Sizes & Location			
6.15	Minimum Six (6) Spare Electronic Switches c/w Pre-programmed Pre-wired with Relays and Harness for Tie In's (Ignition Source)	Req'd			
6.16	Reading Light Package	Req'd			
6.17	Underbody spreader Lights	Req'd			
6.18	LED, heated plow lights (2)	Req'd			
6.19	Reverse Lamps located on back of box both sides (Tailgate shall not impede on the visibility of the lights)	Req'd			
6.20	Push/Pull Type Park Brake, Dash Mounted	Req'd			
6.21	Filtered HVAC System	Req'd			
6.22	Driver & passenger seat shall be High back design, with 3-point belt system with a head rest and 2 arm rests. Air Ride, with adjustable ergonomics. Complete with Seat Covers	Req'd			
6.23	Rear Attachment plate for license plate, etc shall be neatly organized. In addition a hitch receiver, 2 safety chain D rings and a 7 Pin trailer plug shall be included	Req'd			
6.24	Gauges to be included (deluxe package):	Req'd			
	Air Reservoir Pressure	Req'd			
	Electric Fuel Gauge	Req'd			
	Voltmeter	Req'd			
	Engine Coolant	Req'd			
	Oil Pressure	Req'd			
	Engine Oil Temperature	Req'd			
	Transmission Oil Temperature	Req'd			

	Engine Hour Meter	Req'd			
	Speedometer & Odometer	Req'd			
	Tachometer	Req'd			
	Air Application Gauge	Req'd			
6.25	Sun Visors	Req'd			
6.26	Beacon Amber GROTE Model 7698 (or equivalent) mounted on top of box	Req'd			
6.27	Fog Lights - 4" round clear fog lights recessed in bumper	Req'd			
6.28	In Cab Lamp Test	Req'd			
6.29	Battery Disconnect Switch c/w lockout	Req'd			
6.30	Positive & Negative posts for jumpstart located on frame next to starter	Req'd			
6.31	Air Tank drains to be auto drain, with extended pull drains	Req'd			
6.32	2 way Radio Ready, City to Supply and install Radio upon delivery	Req'd			
6.33	Dash mounted light showing when tailgate latch assembly is not locked in place	Req'd			
6.34	Power Windows, Mirrors and door locks	Req'd			
6.35	Floor Mats	Req'd			
6.36	Passenger side hood convex mirror - location to be confirmed at pre-build meeting.	Req'd			
6.37	Front Fender Top Mount Turn Signal Indicators	Req'd			
6.38	Mounted 5lb Fire Exingusiher	Req'd, and stated location			
6.39	Wheel chocks with easy access mounts.	Req'd			
6.40	Bugscreen - non-removable mounted behind grille	Req'd			
6.41	Backup Camera c/w minimum 7" Display Screen - Wiring schematic & Location to be discussed at pre-build meeting	Req'd			
7.0	<b>PAINT COLOUR</b>				
7.01	Cab & Hood, White	Req'd - Supply Example			
8.0	<b>TIRES &amp; WHEELS</b>				
8.01	Front Tire - 425/65R22.5 Radial	Req'd - State Options			

8.02	Rear Tire 11 R 22.5	Req'd - State Options			
8.03	Disc Wheels, Front - polished aluminum	Req'd			
8.04	Disc Wheels, Rear -polished aluminum	Req'd - State Options			
9.0	<b>HOIST</b>				
9.01	Telescopic Hoist. Providing a 45° minimum dump angle. State lift weight of hoist	Req'd - State			
9.02	Adjustable Hydraulic High Limit Switch	Req'd			
9.03	Hoist shall be of CS deisgn for use in high salt environments. Cylinder rods to be nitrided.	Req'd - State Options			
9.04	In-cab warning device to alert driver when dump box is raised in accordance with BC Motor Vehicle Act				
9.05	Hoist Safety Device	Req'd			
10.0	<b>SPREADER BODY</b>				
10.01	Spreader discharge which can be used as a conventional dump body. All construction to utilize continuous welding.	Req'd			
10.02	Dump body to be painted with corrosion resistant paint. Provide details on specifications of paint. Supply extra spray can of paint for touch ups	Req'd & State			
10.03	Box Dimensions: Overall Length - TBD Inside Length - TBD Inside Width - TBD Side Height - TBD Tailgate Height - 52" Capacity - approximately 6.5 yards	Req'd and state Differences & Options			
10.04	Body Construction:				
	Front panel to be made of 3/16" Corten steel	Req'd			
	A ladder shall be located with a folding section for easier climbing.	Req'd			
10.05	One safety prop shall be provided to support dump body when servicing and one to be provided to support the reloading floor when servicing.	Req'd			
10.06	Tarpaulin System (air drive) shall be installed on body including mesh cover, pivoting U shaped rack and retrieval springs. Tarp system should retract fully against bulkhead to prevent damage.	Req'd - State Options			
10.07	Shovel Holder	Req'd, state location			
10.09	There shall be a guillotine type flow control door minimum 18" wide with hydraulic actuated control.	Req'd			
10.10	The manufacturer of the equipment must have an ISO 9001:2000 certification and provide copy.	Req'd			

10.12	Light arrangement shall be installed in each rear corner post. Top: LED type amber strobe. Centre: Red Stop, tail turn light. Bottom: white backup light. These shall be FULLY visible with tailgate (Tailgate shall not impede on the visibility of the lights)	Req'd			
10.13	Side Construction:				
	Sides to be constructed of 3/16" Corten steel	Req'd			
	All exposed bends to be 1" radius	Req'd			
	No seams to be visible from outside or bottom of top rail	Req'd			
	100% Full solid weld construction	Req'd			
10.14	Floor Construction:				
	The floor and conveyor floor to be made of one piece 3/16" Corten steel.	Req'd			
	The Conveyor cover to be made of 3/16" Corten steel.	Req'd			
	Body to have 3/16" Corten bevel plates where the floor meets the sides	Req'd			
	Floor Hinge: Reloading floor shall be easily removable and shall be flush	Req'd			
10.15	Tailgate:				
	Tailgate panel to be made of 3/16" Corten material with a double bend top and single bend bottom.	Req'd			
	Top horizontal brace to be full width; boxed and welded to 1 1/2" offset hinge	Req'd			
	Tailgate to be reinforced with (2) 6" wide vertical braces and once sloping horizontal brace.	Req'd			
	Tailgate lower pins to be 1 1/4" diameter and upper pins to be 1 1/2".	Req'd			
	Spreader chains to be zinc plated 3/8" mounted low on the vertical end braces. Chains shall also be supplied with protective wrap cover to reduce noise and paint damage.	Req'd			
	It shall be 100% welded; no skip weld will be acceptable. Tailgate shall include one (1) coal chute	Req'd			
	Tailgate Latch mechanism: shall be adjustable to compensate wear. It shall be designed with over-center cam air operated locking mechanism to assure positive locking of tailgate.	Req'd			
10.16	Understructure:				
	Understructure to have a stacked structural 4" design	Req'd			
	10" channel crossmembers	Req'd			
	"I" beam long members	Req'd			
	Stationary right hand outside member to be 3" x 4" structural tubing	Req'd			
	Crossmembers to be spaced 12" on center	Req'd			
	Rear Apron to be 14" deep, full width of body and welds to the full depth corner	Req'd			
10.17	Conveyor:				
	Heavy Duty drag chain conveyor located in the center of the body.	Req'd			
	Chain to be two strand 21,000 lb. ultimate strength steel, open pintle chain with 3/8" x 1" crossbars welded to the chain on 7 1/2" centers.	Req'd			

	Conveyor to be driven by a hydraulic motor coupled to a 25:1 direct drive gear reducer.	Req'd			
	Effective width of conveyor to be minimum 16" Wide	Req'd			
	Hydraulic gate to be located on the discharge side to control material flow.	Req'd			
	3/16" Corten conveyor chain cover to be included with stainless steel hinges to protect conveyor during summer use.	Req'd			
	Two idler rollers wheels shall be provided at the rear end of the conveyor to reduce wear on the chain and allow for readjusting. Preference to grease adjustment system	Req'd			
	Adjustment of conveyor chain must be made from the rear of box, easily located with grease adjustment	Req'd			
<b>10.18</b>	Spinner:				
	Spinner to be supported by two bushings and driven by a hydraulic motor	Req'd			
	Spinner to be minimum 18" in diameter and has 6 vanes and has 6" of height adjustment.	Req'd			
	Spinner protection guard to be provided.	Req'd			
<b>11.0</b>	<b>CONTROL SYSTEM</b>				
<b>11.01</b>	Control system capable of operating conveyor, spinner, prewet, hoist, any front plow.	Req'd			
<b>11.02</b>	Closed loop ground speed application rates for granular, prewet, 3 lane dust control (kgs/km, l/tonne, l/lane km, l/square metre)	Req'd			
<b>11.03</b>	CAN bus communication with on screen diagnostics	Req'd			
<b>11.04</b>	XC41 and XC43 input/output modules in poly electrical enclosure	Req'd			
<b>11.05</b>	All proportional hydraulic functions can be adjusted for max speed and start/stop slopes from on screen	Req'd			
<b>11.06</b>	7" colour touch screen mounted on adjustable RAM mounts	Req'd			
<b>11.07</b>	Data logging of all products for daily and seasonal totals	Req'd			
<b>11.08</b>	Real time measurements of all inputs and outputs showing module and pin locations	Req'd			
<b>11.09</b>	Complete wiring schematics supplied with truck and also able to be accessed on screen	Req'd			
<b>11.10</b>	Multiplexed electrical centre inside poly enclosure with 16 fuses and 8 relays for lighting requirements.	Req'd			
<b>11.11</b>	All fuses and relays have self diagnostic capability with on screen display of any faults	Req'd			
<b>11.12</b>	CAN bus multi function dual axis joystick with 4 buttons, trigger, and proportional thumbwheel	Req'd			
<b>11.13</b>	Joystick is mounted on fully adjustable RAM mounts	Req'd			
<b>11.14</b>	Joystick enclosure has 3 auxiliary buttons and warning buzzer included	Req'd			
<b>11.15</b>	Joystick and button functions displayed on screen continuously	Req'd			

	11.16	All auxiliary lighting functions displayed on screen continuously and can be controlled via touchscreen				
	11.17	High resolution back up camera				
	11.18	Once lighting and desired operation is selected all machine controls and hydraulic functions are controlled on joystick allowing operator's attention on vehicle operation	Req'd			
12.0	<b>FUNCTIONALITY OF CONTROL SYSTEM</b>					
	12.01	Hydraulic oil level is displayed on screen and has visual and audible low level warning	Req'd			
	12.02	Visual on screen display of body raised, max body height, tailgate open, and high lift raised conditions	Req'd			
	12.03	Audible warning of body raised or tailgate open	Req'd			
	12.04	Reverse lights can be manually operated as well as automatically on in reverse gear	Req'd			
	12.05	Spreader or water tank operation is momentarily suspended by pulling the joystick trigger, operation resumes by pulling the trigger again	Req'd			
	12.06	Blast mode is activated and deactivated by button on the joystick	Req'd			
	12.07	Blast rate, duration, and spinner speed can be programmed by the operator	Req'd			
	12.08	Simple pull of the trigger will engage pto and start up the control system	Req'd			
13.0	<b>HYDRAULICS</b>					
	13.01	Hydraulic system to handle all hydraulic requirements	Req'd			
	13.02	Hydraulic design - Complete hydraulic setup to facilitate dump body, spreader,	Req'd			
	13.03	Hydraulic design-To be transmission PTO drive with activation switch to be located on dash. Switch to have warning light.	Req'd			
	13.04	Bosch M4 load sense all proportional spool valves controlling all hydraulic functions mounted in a stainless steel enclosure, frame mounted	Req'd			
	13.05	All current driven coils for closed loop actuation allowing precise speeds in all conditions (open load and shorted warnings on screen)	Req'd			
	13.06	Minimum 35 gallon reservoir with sight glass and oil level transducer	Req'd			
	13.07	10 micron pressure and return filters	Req'd			
	13.08	Electrical wiring harnesses include wiring for additional functions, sensors, and lighting that could be added later	Req'd			
	13.09	enclosure, inside valve enclosure, to rear for spreader/anti ice, to junction box on spreader/anti ice	Req'd			
	13.10	Hydraulic design - Electric over hydraulic controls. NO live hydraulics in cab	Req'd			
	13.11	Valve Bank assembly enclosure to be side mounted in an enclosed Aluminum or	Req'd			
	13.12	Hydraulic flow control No manual valves for switching flow control	Req'd			
	13.13	Hydraulic tank with Filter, Strainer, Sight glass and Temperature gauge	Req'd			
	13.14	Quick connect couplers to front of truck for plow	Req'd			



13.15	Non proportional joystick gear to offer easy operation for snow plow & dump	Req'd			
14.0	<b>PLOW - Front mount &amp; underbody</b>				
14.01	Heavy duty front mount straight blade snow plow with rubber snow deflector.	Req'd, state options			
14.02	Hood mounted LED headlamps with built in heating for defrost. Headlights to have edge view for full 180 degree visibility.	Req'd, state options			
14.03	Plow quick release	Req'd, state options			
15.0	<b>DOCUMENTATION</b>				
15.01	Operator's Manual - PDF	Req'd			
15.02	Maintenance Manual including wiring schematics - PDF	Req'd			
15.03	Parts Manual - PDF	Req'd			
15.04	Truck print out [to be provided with bid]	Req'd			
15.05	All manuals provided in electronic & Paper format	Req'd			
15.06	As-builds Hydraulic/Electrical Schematics	Req'd			
15.07	Axle load weight distribution chart	Req'd			
15.08	OEM Engine Transmission Diagnostic Hardware/Software	Req'd & State			
15.09	Weight slips provided at time of deliver, with and without plow(2) installed.	Req'd			
15.10	Filter/Belt survey	Req'd			
16.0	<b>TRUCK WARRANTY</b>				
16.01	Standard Engine Warranty. State	Req'd & State			
16.02	Standard Drive Train Warranty. State	Req'd & State			
16.03	Standard Truck Warranty. State	Req'd & State			
16.04	Standard Sander/Dump Box Warranty. State	Req'd & State			
17.0	<b>SERVICE</b>				
17.01	Local Service / Warranty provider [Salmon Arm Area]	State			
18.0	<b>DELIVERY</b>				
18.01	Canadian Currency pricing	Req'd			
18.02	Pricing includes FOB Salmon Arm	Req'd			
18.03	Pricing includes PDI and Training	Req'd			

18.04	Pricing includes all levies	Req'd			
18.05	<b>Delivery Date: Within 90 days of award of contract</b>	Req'd			
18.06	British Columbia Assigned VIN	Req'd			
19.0	<b>TRADE-IN: The City may elect not to trade in</b>				
19.01	TWO (2) 2015 Frieghtliner SD108 Dump/Plow/Sander Combination Unit				
20.0	<b>OTHER</b>				
20.01	First set of filters & Belts to be included at time of delivery including a complete list of part numbers for first major service	Req'd			
20.02	A complete recommended service schedule	Req'd			
20.03	Finished vehicles to have completed CVI	Req'd			
20.04	1 Day of training provided by chassis/body builder at City of Salmon Arm Works Yard	Req'd - State Options			
20.05	1 spare winter drive tire mounted on rim	Req'd - State Options			
20.06	Extended Warranty: State & Provide documentation	Req'd			

Request for Quotation  
Supply & Delivery of Two (2) Single Axle Dump/Plow/Sander Units  
Schedule 7  
**Quotation Submission Label**

Insert Return Address here:

Request for Quotation to be returned to:

**City of Salmon Arm Public Works Department  
Attention: Corey Harris, Supervisor Fleet & Facilities  
PO Box 40, 100 – 30 Street SE  
Salmon Arm BC V1E 4N2**

**Request for Quotation For**

**Supply & Delivery of Two (2) Single Axle Dump/Plow/Sander  
Units**

*This label must be attached to the front of the submission Envelope.*